



Primary Challenges faced by the organization

- Most of the time requirements were communicated over a phone call leading to practically no insight on whether all vendors were given a fair chance
- 2. Limited bids were submitted in writing by suppliers there by leading to non availability of proof of offers of all vendors
- 3. Manual creation of comparative in excel leading to questionable purity of data
- 4. Missing apple to apple Techno commercial comparison
- 5. Serious issues with Audit



- 1. Absence of competitive buying
- 2. Lack of Transparency
- 3. Risk of Knowledge Loss
- 4. Higher Pay outs
- 5. Adverse impact on bottom line due to cost leakages



VENDXSolution



VENDX E- Sourcing

Solution for Direct and Indirect Material



Why VENDX?

- 1. Compatibility with prevailing process of sourcing
- 2. Highly user-friendly UI for quick adoption
- 3. Flexibility to accommodate niche business critical customization
- 4. Excellent track record for high adoption with other customers
- 5. Maximum installations of Successfully integrated solution in India



Benefits to Business

- 1. End to end visibility of transaction thread of all decisions
- 2. Fair & transparent award of all contracts
- 3. Complete satisfaction of auditors pertaining to accountability of decisions
- 4. Superior price discovery due strategic insight for optimum price discovery
- 5. Over 60% reduction in process time



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