

TOP 7 TRENDS IN PROCUREMENT FOR 2021



Top 7 Procurement Trends of 2021



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Here is the list of top 7 procurement trends we have observed in the year 2021

1. Supplier Management:



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This would perhaps go down as one of the most valuable lessons learnt in the post-pandemic era. All companies irrespective of size, scale and sector are all equally vulnerable. Ways and means to prevent disruptions in supply chains throws up this topic as the most important topic to focus on. [Read More.](#)

2. Digital Strategy and Transformation:



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Companies that have implemented digital platforms to support the procurement function have all gained a significant advantage by way of better utilisation of resources, superior price discovery, compliance and transparency. The favourable impact of digital application in procurement is beyond doubt. [Read More.](#)

3. Sourcing & Procurement as a Service:

Organizations need to think deeply as to what they want to do themselves in Procurement. Do they need to do everything by themselves or can they just focus on what is critically important for them.

A point for reflection is to look at categories / areas of spend and segment them in order of their strategic importance, innovation potential, spend volume, risk / impact etc., and identify areas that they need to have deep control. [Read More.](#)



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4. Risk Management:

It is a fact that risks exist everywhere and in every business decision, it is more so. While procuring goods and services Organizations must consider the risks attached at every stage. Managing risks from the very start of the process is important.

Disruption of operations, poor quality, safety of employees and neighborhood, the reputation of the business can all be at stake if risks are not managed well. Risks can threaten the very existence of the organisation. [Read More.](#)

5. Automation of Inbound Invoices:

Companies are seriously looking at automation of inbound invoices and complete hands free processing which ensures an efficient Bills Payable system in the organization.

Vendors are required to upload the invoices in any format. This is then received at a designated cloud space which is read with the help of an invoice data extraction software.

[Read More.](#)



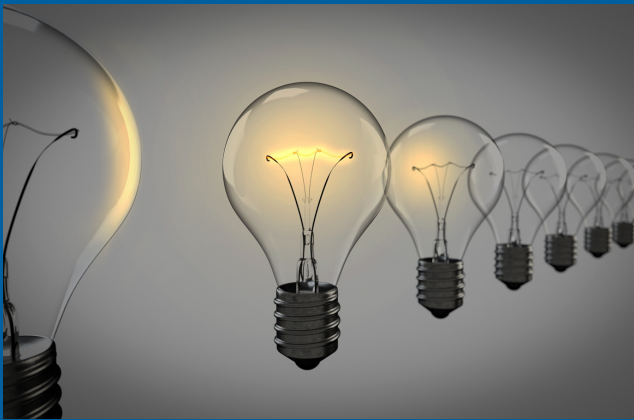
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6. Contract Management:

A digital platform for CONTRACT LIFECYCLE MANAGEMENT to help manage contracts end to end along with reminders and notifications for expiry / renewal. Such platforms enable import of historical contracts into a single repository for quick reference and easy retrieval. It is possible to create multiple contract templates as well as customised contracts. [Read More.](#)



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7. Procurement Talent:

When we look at the topics trending at sl nos 1 to 6 above, it is clear that the role of a procurement person is clearly that of a highly skilled and competent business leader who is good at doing multiple things that not only help the organization to stay ahead of the competition but also creates lasting value. [Read More.](#)

Procurement trends will change, but the requirement for an effective workflow and process will never go away. Automation, digitization, data analytics, effective risk management, and hiring smart talents is helping and will help businesses respond to the contemporary procurement challenges. Businesses must look upon [procurement automation](#) to free up the procurement team to spend more time on strategic thinking and increase process efficiency.