

5 Procurement KPIs You Can't Afford to Ignore in 2025

Procurement has evolved from transactional to transformational—but how do you measure that transformation?

The right KPIs don't just report activity—they reveal value, expose risks, and guide strategy. As we step into 2025, here are 5 essential metrics that every procurement leader should be tracking.

1. Cost Savings Achieved

What it tells you: The financial impact of sourcing and negotiation strategies.

Why it matters in 2025: With inflationary pressure and supply chain volatility, cost savings must come from smarter decisions—not just cheaper prices.

2. Spend Under Management (SUM)

What it tells you: How much of your organizational spend is actively controlled by procurement.

Why it matters in 2025: High SUM = better compliance, fewer rogue purchases, and more strategic sourcing

3. Procurement Cycle Time

What it tells you: The average time to move from requisition to order.

Why it matters in 2025: Business agility depends on procurement speed. Long cycles slow down innovation and delivery.

4. Supplier On-Time Delivery Rate

What it tells you: Supplier reliability and delivery discipline.

Why it matters in 2025: Delays are costly. Late shipments can disrupt production, customer commitments, and service levels.

5. Maverick Spend Percentage

What it tells you: The portion of purchases made outside approved contracts or processes.

Why it matters in 2025: Unchecked maverick spend leads to missed savings, poor data, and compliance risks.

Final Thought:

KPIs are not just for dashboards—they're strategic levers. These five metrics help procurement shift from operational support to business leadership. Follow us for more Insights !!

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